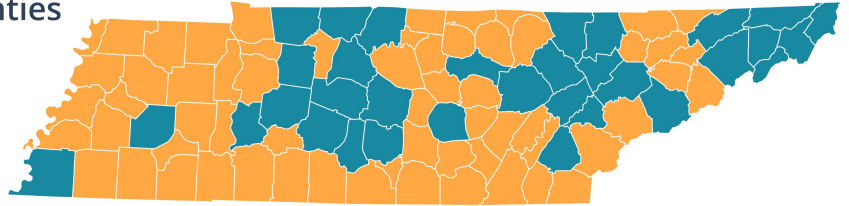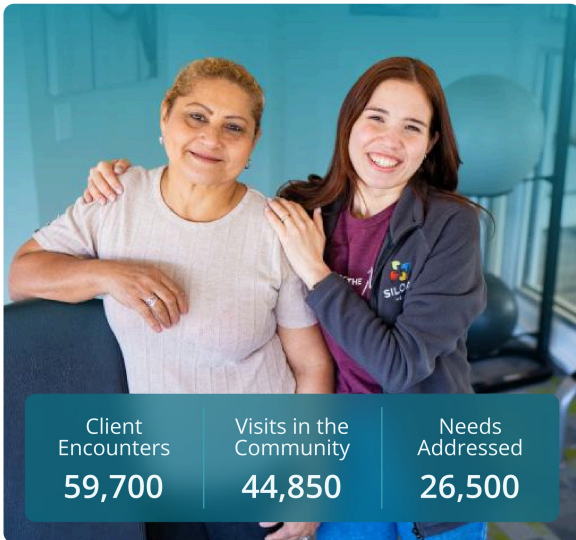**IMPaCT** **+** **TN** Division of **TennCare**

TennCare's proven Community Health Worker infrastructure has improved quality and saved $60.7M.

9,650 Tennesseans served across 33 counties

- 2,900 rural residents
- 2,800 elderly and disabled individuals
- 400 pregnant women

CHWs address the root causes of low quality.

Client Encounters	Visits in the Community	Needs Addressed
59,700	44,850	26,500

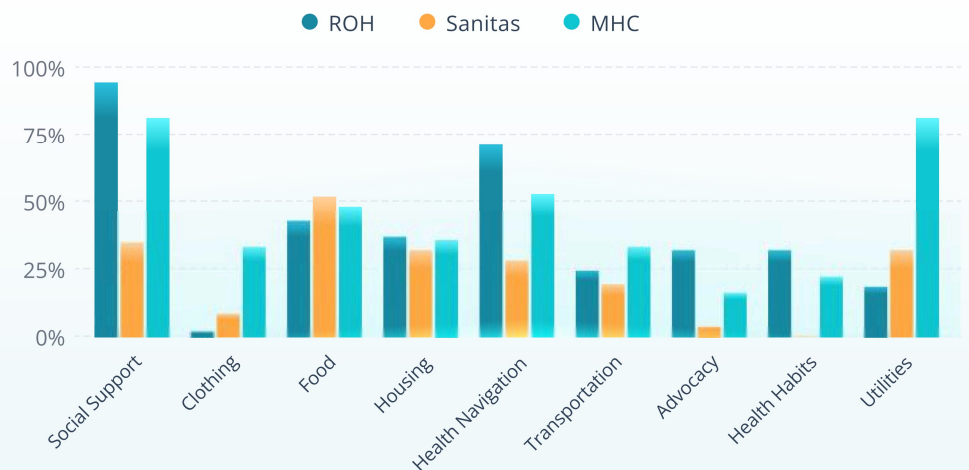*"Growing up, my family always taught me to give back even when they didn't have."*

One of my clients, Sirene, was in and out of the hospital. But top of mind for her was getting her babies back from foster care. We got to work and within a month, we had connected her to addiction recovery, found her housing, and helped her get custody. She then went to visit a doctor and got her health on track. We improved her life and saved taxpayer dollars.

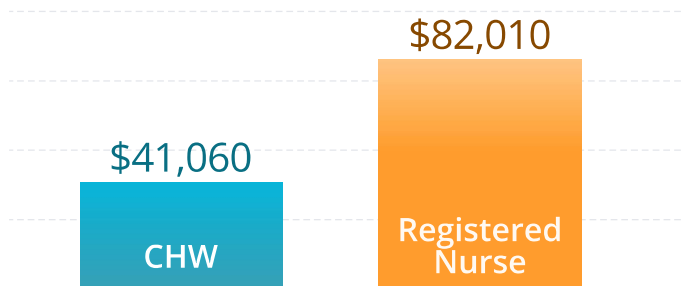**Brea Burke**
Community Health Worker
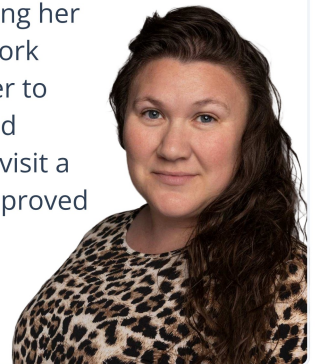
TennCare has invested in evidence-based infrastructure.

- Strategic planning
- Hiring
- Training
- Tech-enabled workflows
- **Real time analytics**

Bar chart legend: ROH, Sanitas, MHC. Categories: Social Support, Clothing, Food, Housing, Health Navigation, Transportation, Advocacy, Health Habits, Utilities.

CHWs saved Tennessee $60.7M in Fiscal Year 2025.

$82,010
Registered Nurse

$41,060
CHW

$7.2M of these savings were in labor costs...

29%

Reduction in hospitalizations based on an evaluation of TennCare beneficiaries.

...and $53.5M in avoided hospitalizations.

Here are cost-neutral ways to sustain TennCare's CHW infrastructure.

Value-Based Care Models

- Require practices in the patient-centered medical home (PCMH) model to include CHWs in their care teams as a criteria for obtaining PCMH recognition.
- Require Health Link providers to develop or partner with evidence-based CHW programs.

Medicaid Managed Care Contracts

- Include a Provider Network Requirement that MCOs must contract with evidence-based CHW programs.
- Require MCOs to report semi-annually on CHW program reach and impact.
- Require MCOs to include CHWs as care managers.
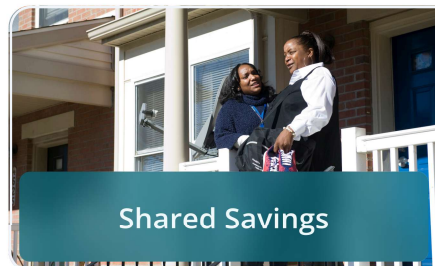
Shared Savings

- Allocate shared savings achieved under the Section 1115 Demonstration Waiver to evidence-based CHW programs that serve pregnant women and newborns.

Rural Health Transformation Program Funds

- Include evidence-based CHW programs in Rural Health Transformation Plan in order to improve access and health outcomes for rural residents.